





YESTERDAY. TODAY. TOMORROW. FOR LIFE.













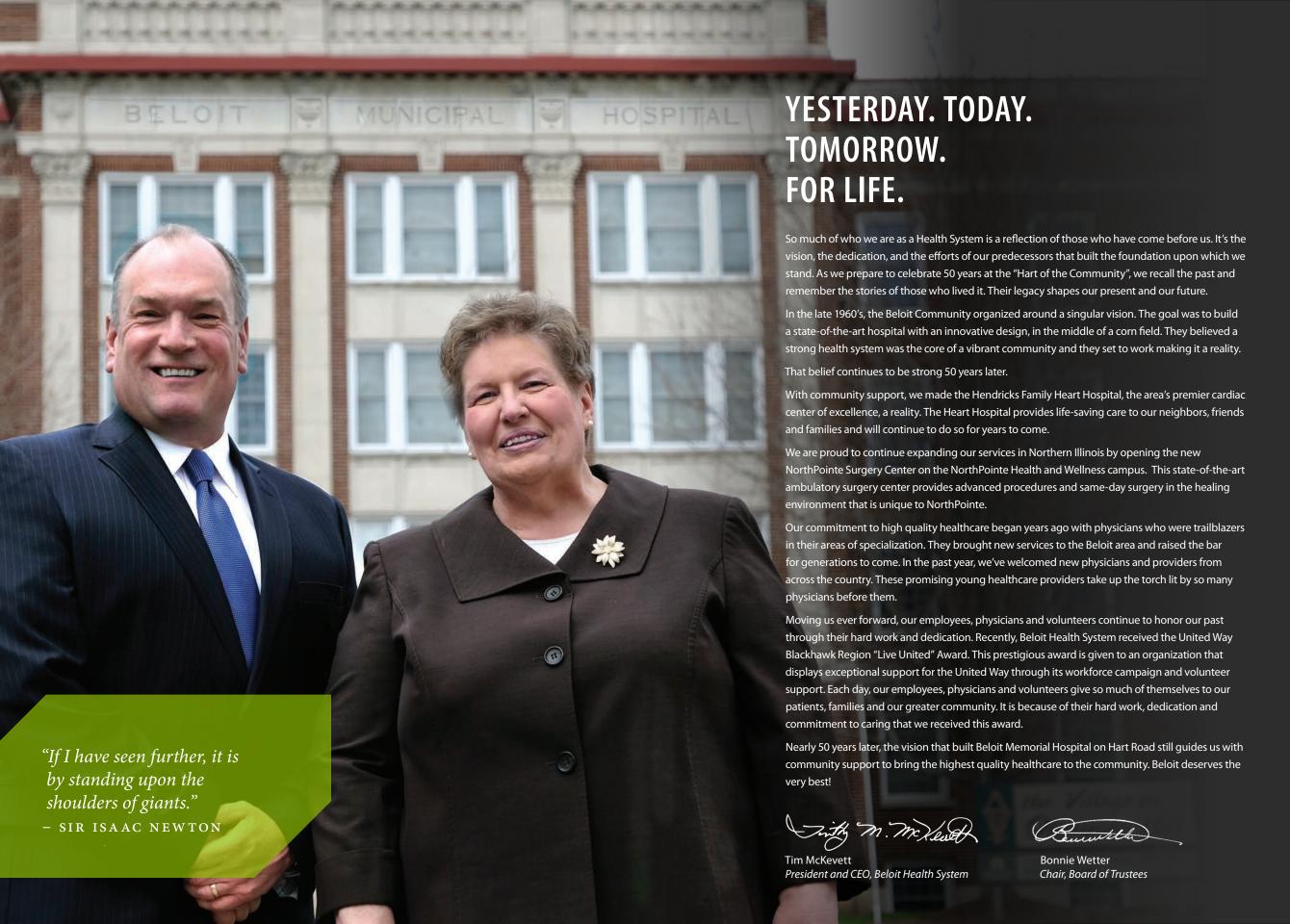












# ATTORNEY BILL BOLGRIEN HOSPITAL LEGAL COUNSEL

1964-PRESENT

As a Beloit City Councilor in 1964, Attorney William Bolgrien was privy to the first discussions about the challenges facing the hospital on Olympian Boulevard.

"We needed an overhaul because we had a lot of new equipment that we needed to purchase. We were getting bids and some of the equipment costs were half the value of the hospital. That's when it started. People got together and formed an organization named *On the Move.*"

On the Move was a non-profit group that began to organize the effort for a new hospital.

"It was all tied to the fact that we could rebuild the hospital with contributions and some federal assistance such as Hill-Burton Funds."

The Hospital Survey and Construction Act (i.e. Hill-Burton Act) passed in 1946 giving hospitals, nursing homes and other health facilities grants and loans for construction and modernization. Combined with community support, Hill-Burton made funding construction of the new hospital a reality.

"It's interesting, the day we signed contracts for the building, it included money from the Hill-Burton fund which was \$4.5 million. We received a telegram from the White House. The president had decided to terminate that program for the time being because of budget problems. Well, we had just signed a contract and didn't know what the heck to do."

Bill and board member Robert Tilley traveled to Washington, DC to meet with Representative Henry Schadeberg and Senator William Proxmire. After several meetings, the funds were restored.

He remembers asking for confirmation in writing, just to be sure.

"We really had a big expense to get started and we did it. I worked with some wonderful people. In 50 years there have been a lot of changes."

"A hospital, deserving of our community."

- BILL BOLGRIEN





## PETE HALVERSON HOSPITAL BOARD PRESIDENT

1967-1970

Pete Halverson was on the hospital board in 1964 when the city decided it was time to transition control of the hospital to a non-profit group.

"We got a phone call on a Friday from Washington DC that LaCrosse had declined the Hill-Burton funds and we knew we were second for the money. However, the guy from Washington said, 'There's only one catch, you have to get the bid out in 9 months.' We didn't have any land, we didn't have an architect, we didn't have anything."

Faced with a very tight time frame, the group set out to find an architect to design the new hospital. After five hospital architects in Chicago turned down the job, they found Flad and Associates in Madison.

Three weeks into the design process, Halverson recalls calling the lead architect for an update on the design. They decided to meet for a drink, a meeting that would be a pivotal point in the project.

The architect was struggling with the directive he'd been given.



Pete remembers, "He reached under the booth and pulled out two big drawings of this hospital and went into great detail of how every patient would have its own window, he continued to go on and on with all the details.

I said, this is fantastic - the board members have to see it! He said, 'Well I'm probably going to get fired.' I assured him that I would call Joe Flad tomorrow morning at home, tell him what you've done and let him know that the board has to see it.

We met with the board, he put the drawings up and explained everything and the board said yes - that's what we want - it's fantastic. They later won awards with the design and people came from Atlanta and all over the country to see this building, because there's nothing like it."

"I wonder sometimes if I hadn't taken these guys for a drink and they hadn't shown me the drawings what would have happened."

The community support was incredible, raising \$3.1 million in just 90 days.

"The people in this town, they just wanted it. They must have wanted it so bad, or they wouldn't have given that money like that - that quick."

"Every time they do an addition, like the Heart Hospital, and when they did the emergency room, or when they have open houses, people flock here. They want to see it, they want to be part of it."

## I FOUND A HOME AT BELOIT CLINIC

Kenneth Gold was a young internist, just out of residency, looking for a practice.

Throughout his training he had lived in New York City; Rochester, New York;

Columbus, Ohio; and Key West, Florida and he was ready to put down roots. In late

June 1968, he arrived in Beloit.

"THE MOST IMPORTANT DAY OF MY LIFE WAS WHEN WE MET DR. WILLIAM FITZGERALD, the senior doctor who had founded the Beloit Clinic in 1945 with two of his friends who he met while serving in the United States Marines. Dr. Kenneth Carter in Surgery and Dr. William Sanderson, OB all met in the South Pacific."

Joining the Beloit Clinic and seeing patients at the new Beloit Memorial Hospital, Dr. Gold had found his home.

"The clinic and the hospital were the same, just different financial entities. It was the same staff. If you weren't in the Beloit Clinic you wouldn't practice at Beloit Hospital, except for those specialists that didn't live in Beloit."

"What I remember about the new hospital opening was that it was February of 1970. It was foggy and driving over to this area three and a half miles away, you couldn't

see anything. There were no lights. Things weren't paved, I was amazed. How do we move from one hospital one day and begin in the other hospital the next day?"

"It was a big improvement from the hospital on Olympian Blvd where I still go - because that is now the Olympian apartments so I make house calls once or twice a month there."

## MEDICINE HAS CHANGED OVER THE YEARS.

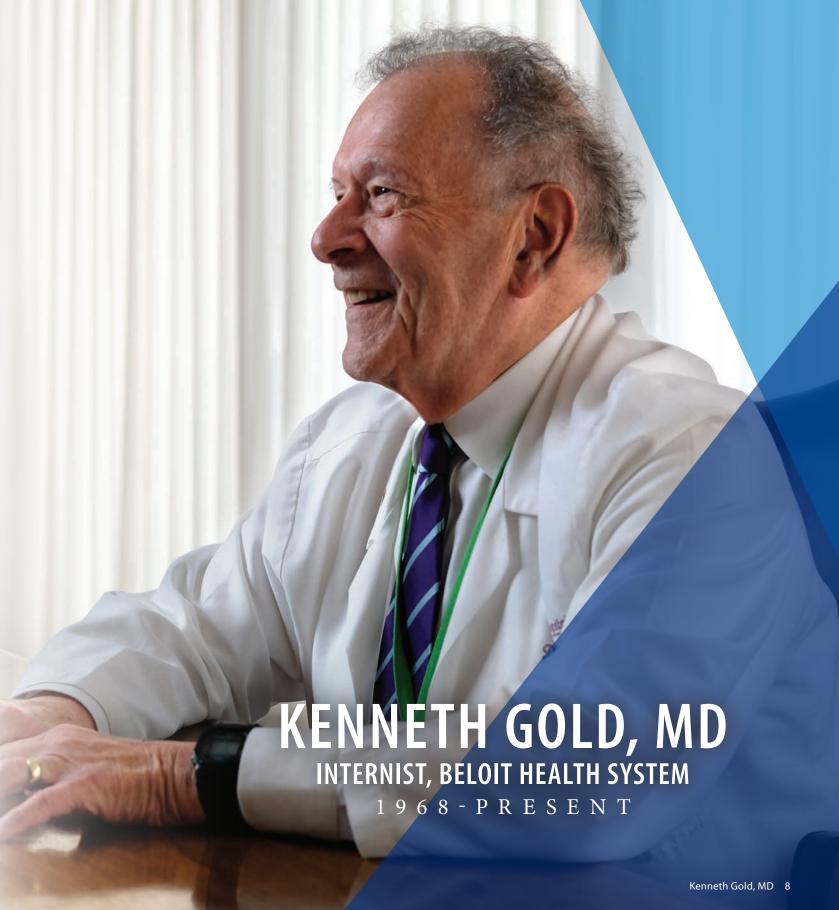
"In 1968 when you came into the emergency room there was one nurse and that nurse triaged you, diagnosed and then called the doctor on-call who was at home, unless there was an obstetrician in the hospital - or the doctor said to put them in bed and I'll see them tomorrow."

"We've gone from there to what we have now, and that is an incredible difference."

"I think the uniqueness of Beloit Health System is that it is Beloit. It is still a very localized care concern which deals with a specific locale, geographic area, and takes care of our own citizens, our neighbors."

"I think the nursing staff and the care they give in this hospital is better than any other hospital."

- KENNETH GOLD, MD





**ALWAYS SEARCHING FOR A SOLUTION** THAT IS BEST FOR PATIENTS, Mardell was instrumental in the creation of the new Cancer Center on Lee Lane.

"As we grew, most of our chemotherapy was done at the Beloit Clinic in a nice setting. But Dr. Vogel would see patients at the clinic, and at the time our radiation oncologist, Dr. Mahler would see patients at the hospital. We knew that some patients were treated with chemo and radiation at the same time. So, we were at a team meeting and we had heard that other places were doing a different model and we were in the planning stages of how we would replace our linear accelerator and I just said why can't we do our own?"



"Even now the things that we are doing, we push to always be doing what is right for the patient and allowing them to stay in their community for many tests that otherwise would have had to be performed somewhere else."

Mardell, who is retiring in 2018, says that PATIENTS ARE AT THE HEART OF **OUR SUCCESS.** 

"In Beloit, we focus on what we do well and continue to do that, so patients choose us. As my techs say, 'They know how well we cared for them, everyone can do good pictures.' We set ourselves apart from other places by really focusing on the patient."

# GARY ADAMSKI, MD PEDIATRICIAN, BELOIT HEALTH SYSTEM

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"In my third year of pediatric residency, I had to start thinking about where I was going to go."

Gary Adamski, MD grew up in Wausau, Wisconsin and attended college and medical school in Madison. He was finishing up his residency in pediatric medicine at the University of Florida in Gainesville, Florida when he saw an ad.

"At that time, they didn't have recruiters the way they do now, so most ads were placed in medical journals. I happened to read an ad about a job listing in Beloit, Wisconsin at the Beloit Clinic. So, I answered that ad."

"I think the whole experience impressed me so much that I really never looked for another place after that. I was so impressed that all these people would come out to show us what the area was like. I had no need to go anywhere else, I was happy right here."

Dr. Adamski joined the Beloit Health System in 1979 and retired in 2013.

"The clinic was three years old, I believe, at the time - but it was much smaller then. It was a big square block with four floors, approximately half the size of what it is currently."

"What I marveled at was that three physicians could get together with an idea and establish a clinic - a surgeon, an obstetrician, and an internist came together and from there a clinic, the size of the Beloit Clinic, came about as a result of their efforts."

"Over the course of time the clinic has evolved to one of a multi-specialty group. When I arrived in 1979 we had 29 physicians. But the last time I counted there are well over 100 physicians in the Beloit Health System now."

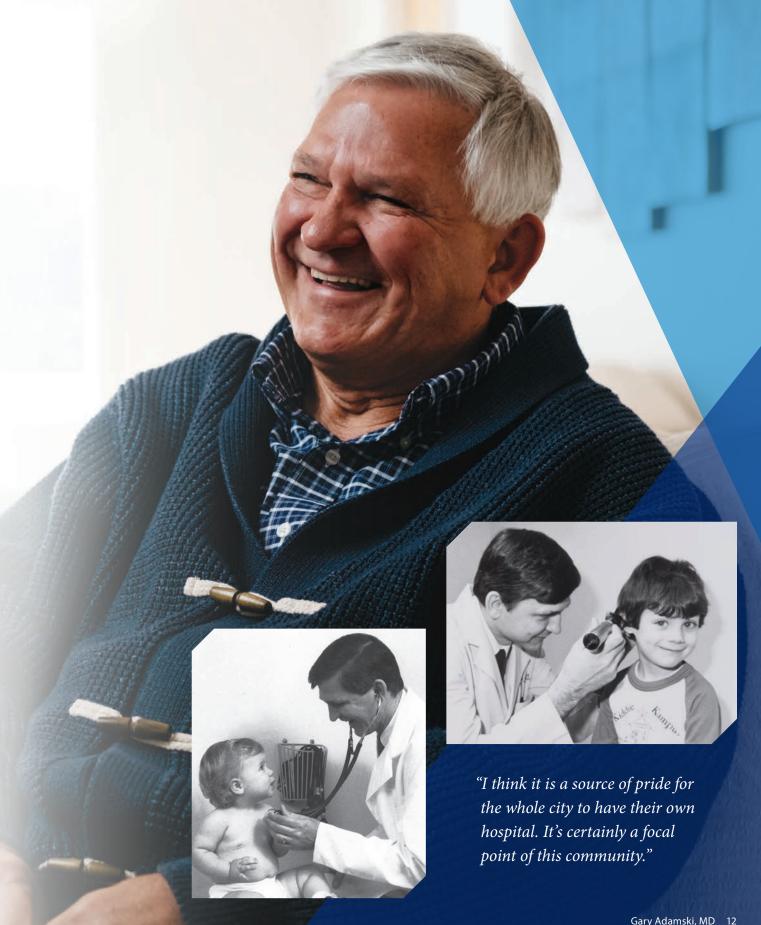
#### IT'S THE HEALTH SYSTEM'S STRONG LOCAL HISTORY AND COMMITMENT TO THE COMMUNITY THAT HELPS DEFINE IT.

"How great is it that you can have those things locally? At the same time, we have an affiliation with the University of Wisconsin, my alma mater. Although we can enjoy the independence of being a local community hospital, we still have the backing of a major tertiary medical center, at least in certain fields. "

"I think it's a source of pride for the whole city to have their own hospital. It's certainly a focal point of this community."

The importance of longevity and stability is not lost on Dr. Adamski. After practicing for more than 30 years, he's had the privilege of caring for multiple generations.

"I think for me it is a sense of reassurance that what I did for the first generation meant something to them...enough to them that they would entrust their children to my care. I really felt good about that."



# LEAH FARLEY, MD PEDIATRICIAN, BELOIT HEALTH SYSTEM 2 0 1 6 - P R E S E N T

# A COMMUNITY-BASED **HEALTH SYSTEM**

Arriving from Utah in 2016, Dr. Farley returned to her roots by coming back to Wisconsin.

"I had heard about a job offer in Beloit and hadn't really thought about Beloit because I'd actually never been here before my interview. But we liked that it was southern Wisconsin and close to family. I also really liked the community and the people that live in Beloit."

"I think the health system is really nice and is community-based. You don't get the same sense with an institution that is more associated with a large system. This system seems more interactive with our patients."

Dr. Farley says the ties the Health System has to the community are reflected in the care that is provided.

"Working here versus some of the other places I worked before has been very welcoming. Everyone is very easy to work with, as well as invested in making sure that we succeed and maintain staff for the long term. That's really important because you want employees who are happy and satisfied with their jobs. I feel like I've been given the tools that I need to be successful here."



#### A LEGACY OF CARING



# SPECIALIZED CARE PROVIDED LOCALLY

The first woman in Wisconsin to graduate from a surgical residency program, Susan Behrens, MD settled in Beloit in 1980.

"I had finished my fellowship and I was looking for a place to practice. I decided I wanted to be in a college town, in a clinic, and I wanted to be in a place where good medicine was being practiced. I grew up in Brodhead and I had looked in various places, but I ended up right here in my own backyard because it had everything that I was looking for."

"The hospital had already been built when I came here and it was the pride of the community. I don't know if a lot of people are aware, but when they decided to build the new hospital, the story that I was told was that they decided to build the hospital out here because it would be about halfway between the downtown areas of Beloit and Janesville."

"IT WAS A VERY WISE MOVE TO BUILD
THE HOSPITAL HERE because they've
got all this land, with a place for helicopter

landing which has become increasingly necessary these days. The business has grown out to it."

Looking back on her career in medicine,
Dr. Behrens reflects on the most rewarding
aspect of her time practicing medicine in
Beloit. "The most rewarding thing was taking
care of a problem for a patient and making
it better. Patients were grateful and thankful
for your efforts."

Over the years, the Heath System continued to have a positive impact in the community.

"There are some things that people develop that are unusual and need more specialized care, but the majority of healthcare can be done in the local community and can be done in a hospital that's well equipped and staffed right here in Beloit. The community is fortunate to have dedicated people working hard to provide them with up-to-date care."

"I see it continuing to develop while continuing the good quality of care I realized was here when I came almost 40 years ago."

Sixteen years after retirement, Dr. Behrens welcomes a new generation of female surgeons to Beloit Health System.

Dr. Behrens met with Melissa Amberger, DO a general surgeon with a specialization in breast surgery, will be joining Beloit Health System later this year. In 2017, the Association of Woman Surgeons estimated that women comprise approximately 20





# NEEL KARNE, MD

GENERAL SURGEON, MEDICAL STAFF PRESIDENT,
BELOIT HEALTH SYSTEM

2012-PRESENT





Dr. Karne joined Beloit Health System in 2012, after finishing his general surgery residency.

"I interviewed all over the country and had the opportunity to meet with various health systems. When I came here, the administration and the physicians that I met where honestly the most trustworthy."

"I felt engaged by the administration and decided if I'm going to have my first career anywhere, Beloit was the best place."

"When a patient comes in, they are going to see people that are within the community

they can trust. When I see people who are familiar faces, it's more comfortable. I think that's the push for community health systems. I think that is why people choose to come here as opposed to driving 40-50 miles to go somewhere else."

Looking forward to the future, Dr. Karne says there is a lot on the horizon for Beloit Health System.

"Being medical staff president, I've been very lucky to find out about the renovations to the clinic that we're all excited to see. Even renovations to our hospital or operating rooms. Now that we've been able to shift some of the cases to the NorthPointe Surgery Center, it gives us the opportunity to focus on our operating rooms at the hospital."

"I've seen a lot of growth. I've seen a lot of new physicians start. We've expanded our service lines with the opening of NorthPointe Surgery Center and with the Heart Hospital. I look forward to a lot more growth in the future."



In 1968 ambulance service was Department and several privately owned ambulances who advertised in the yellow pages.



# A COMMUNITY WITH AN INSPIRATIONAL VISION

Scott Bierman came to Beloit nine years ago to assume the position of President of Beloit College. Prior to that he had spent 29 years of his career teaching economics at a private liberal arts college in Minnesota, a sister school to Beloit College.

"From the college's perspective, Beloit Health System is enormously important."

Prospective students and their families are given a tour of Beloit and the Health System is a part of their tour.

"It's important for families to know that this is a community that takes the health of its citizens, including its college residents, very seriously and provides for them a terrific set of services."

In addition, Beloit College offers a Health in Society major that combines expertise

in the science of healthcare, and the policy issues associated with healthcare.

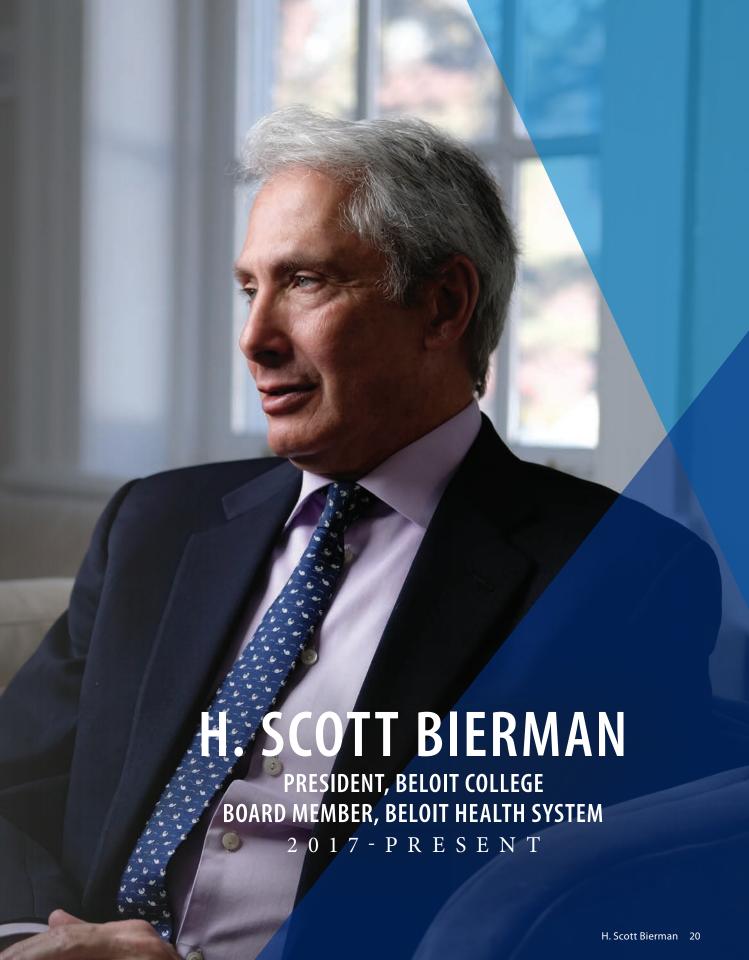
"Having the health system in town as a place where our students can find resources is a great amenity for the quality of education for our students."

"Certainly, the college has been the beneficiary of a forward-thinking community that has supported the school time, and time again. But, the reality is that the community understands the value of an independent health system in ways that most communities do not. The way they rallied around, came together and provided support for this vision and realized this vision is a real inspiration to other communities our size."

### BELOIT COLLEGE

Beloit Health System and Beloit College have a long history of collaboration.
Beloit Health System is proud to provide primary care and mental health and wellness services on the Beloit College campus. In addition, job shadowing, volunteer and mentoring opportunities within the Health System support Beloit College's commitment to providing an exceptional education to its students.





#### FINANCIALS

Beloit Health System Management is responsible for the integrity and objectivity of all financial information included in this Annual Report. The Health System's statements have been prepared in accordance with generally accepted accounting principles, and include amounts that are based on the best estimates and judgments of management. Wipfli has audited the Health System's financial statements and has expressed its unmodified opinion.

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Timothy M. McKevett President and CEO



*Vice President, Finance* 

#### **STATISTICS**

	2017
Inpatient Admissions	4,168
Patient Days	14,597
Average Length of Stay	3.5

#### **OUTPATIENT PROCEDURES**

	2017
Beloit Hospital	782,155
NorthPointe	104,507
Emergency Room Visits	39,550
Laboratory Tests	696,546
Surgical Procedures	4,064
NorthPointe ASTC Cases	810
Clinic Encounters	209,677
Occupational Health and Wellness Visits	40,400
Volunteer Hours	28,544

#### REVENUE

	DIFFERENCE	
	FROM 2016	2017
Patient	5%	793,031,784
Other	-10%	7,793,126
TOTAL	5%	800,824,910
Less Amounts Not Reimbursed		561,336,168
NET REVENUE	2%	239,488,742

#### **PAYOR SOURCE**

		2017
Insurance		33%
Medicare		48%
Medical Assistance		16%
Other		3%
	TOTAL	100%

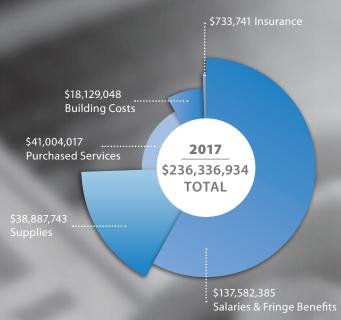
#### **EXPENSES**

	2017
Salaries and Fringe Benefits	137,582,385
Supplies	38,887,743
Purchased Services	41,004,017
Building Costs	18,129,048
Insurance	733,741
TOTAL	236,336,934
Income From Operations	3,151,808
FUND BALANCE	138,406,176

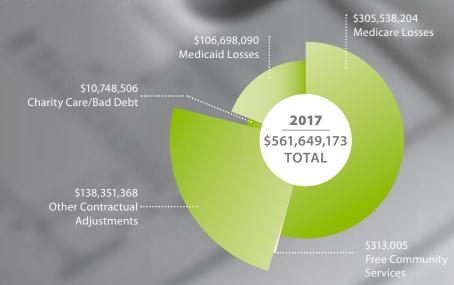
#### **UNCOMPENSATED SERVICES**

		2017
Medicare Losses		305,538,204
Free Community Services		313,005
Other Contractual Adjustn	nents	138,351,368
Charity Care/Bad Debt		10,748,506
Medicaid Losses		106,698,090
T	OTAL	561,649,173

#### **EXPENSES**



#### **UNCOMPENSATED CARE**



#### FINANCIAL OUTLOOK

Beloit Health System assigned A- bond rating with a positive financial outlook. According to Fitch, Beloit Health System's rating is driven by the Health System's "Strong Market Position" and "Consistent Operating Profitability."





# FOUNDATION'S YEAR IN REVIEW **GRATITUDE, APPRECIATION & PASSION**

#### 2017 WAS A PRAISEWORTHY YEAR!

We successfully completed the largest campaign in the history of the Foundation. The Hendricks Family Heart Hospital officially opened in June 2017. The new Heart Hospital provides our community with the most advanced cardiovascular care in the region. Thanks to the generosity of our donors, patients, employees, friends and families, the Foundation raised over \$7 million dollars to support this tremendous effort.

In February, we celebrated National Heart Month by hosting the Egbujiobi Family Award ceremony honoring two dedicated Health System employees and the positive impact they made in our cardiovascular services. In April, donors were treated to a



unique behind-the-scenes tour of the Hendricks Family Heart Hospital before the official opening. The complete cardiovascular team of physicians participated, meeting with donors, providing tours and specialized equipment demonstrations. The very popular Pro-Am event in July closed out the campaign. Golfers and dinner guests viewed a special video featuring a lifesaving story that the Heart Hospital made possible.

In November it was our privilege to collaborate with Hospice staff and volunteers to assist with the Doves and Diamonds Hospice Fundraiser. There were well over 300 guests in attendance making it the largest event since its inception thirteen years ago.

Rounding out the year, the Foundation Board approved the largest distribution ever in excess of \$2.6 million to support Beloit Health System. As the new Chair of the Foundation Board of Directors, it is a great honor to meet with so many of our faithful donors. We are proud and excited to design a vision and plan for the coming year. We look forward to meeting with many of you in person and at our events, connecting with you through our mutual passion and support of Beloit Health System. Thank you for all you do to inspire the Foundation Board and staff and thank you for believing in our mission and vision for the future.

Lara Hermann, CFRE Executive Director, Foundation

Lana Hermann

Dine M. Gustafan Diane Gustafson

Chair, Foundation Board

## **FOUNDATION DONORS**

#### **OLYMPIAN SOCIETY**

The Olympian Society derives its name from the tradition of outstanding medical care Beloit Health System began in its original location on Olympian Boulevard. That tradition carries forward into today. The word Olympian also denotes commitment and excellence in performance, which represents our healthcare mission to the community. The Olympian Society membership reflects donors' cumulative giving to Beloit Health System Foundation.

#### LIFETIME OLYMPIAN SOCIETY (\$100,000 OR MORE)

ABC Supply Co., Inc. Anonymous **Beloit Corporation** Beloit Foundation, Inc. Beloit Radiology, LTD Dr.'s Lisk, Budihardjo, Cherian, Goth & Wagner **BMO Harris Bank** Mrs. Frances Carter Fairbanks Morse Engine First National Bank and Trust Co.

Hendricks Family Foundation JP Cullen & Son's Inc. Mr. & Mrs. William Keefer Kerry Mr. & Mrs. Henry Knueppel Mr. & Mrs. Bertram B. Lans Mr. Bruce Lans Mr. Scott Lans The Estate of Horace B. Magee

Mel & Mary Palmer Charitable Trust Mr. & Mrs. Harry C. Moore The Neese Family Foundation, Inc. Mr. & Mrs. James L. Packard John M. Perrigo Family Regal

Mr. & Mrs. E.J. McCleary

McCleary Industries

Mr. & Mrs. Arthur Shogren Mr. & Mrs. Robert Solem Stateline Community Foundation Mrs. Mary M. Taylor Tricor Insurance Volunteers in Partnership - Beloit Health System Walter B. Leishman Trust Warner Electric Foundation

Mr. & Mrs. Gordon Neese

#### **KEYSTONE OLYMPIAN SOCIETY (\$25,000 - \$99,999)**

Mr. & Mrs. John Acomb Mr. & Mrs. Allan W. Adams The Arthur B. Adams Family Alliant Energy Foundation Mrs. Susan Anderson & Mr. Charles Wilson Anonymous Arthur & Lela Gibbs Trust The Estate of Dorothy Ascher Blackhawk Bank Mr. & Mrs. David Bolen Mr. Al Brillman Mr. & Mrs. Gregory K. Britton **Bryden Motors** Bud Weiser Motors, Inc. Mr. & Mrs. Robert C. Burress Cerner Corp. Mr. & Mrs. Joseph Chamberlain

Community **Against Cancer** Mr. Dennis Conerton Dr. & Mrs. David K Criswell Mr. & Mrs. William C. DeLong Dorothy E. Bigelow **Charitable Trust** Dr. & Mrs. Leo Egbujiobi Mr. & Mrs. John Eldred Elgeva Adams Bacon Trust Mr. & Mrs. John Fisher Mrs. Katharine Freeman Dr. & Mrs. James K. Frey Gilbank Construction, Inc. Mr. & Mrs. Mark Gliebe The Goodwick Family Hall, Render, Killian, Heath & Lyman, P.S.C. Mr. & Mrs. Peter C. Halverson Mr. & Mrs. Charles H. Harker

Mr. & Mrs. Charles W. Hart Homecare Pharmacy, LLC JP Cullen Foundation Mr. & Mrs. Fred G. Klett Klobucar Construction Mr. & Mrs. William Lans Mr. & Mrs. G. Curtis Lansbery The Estate of Margaret Lewis Litton Industrial **Automation Systems** Dr. & Mrs. John J. Maher Mr. & Mrs. Randall S. McIntyre Mr. & Mrs. Timothy M. McKevett Medical Staff -Beloit Health System The Estate of Marie Mielke Mr. & Mrs. Chad Miller Mr. & Mrs. Charles Mueller Mr. & Mrs. Bruce Mulder

North American **Tool Corporation** Dr. & Mrs. Larry M. Ojeda Mr. & Mrs. Samuel E. Paddock Dr. Sushrut Patel Plunkett Raysich Architects, LLP **Power Wellness** Management, LLC Mr. & Mrs. Michael Rindler Mr. Maurice Schuster The Estate of Anne M. Smiljanich The Taylor Company Dr. Allen O. Tuftee **UW** Department of Human Oncology Mr. & Mrs. W.E. Watson

#### PRESIDENT'S CLUB (\$5,000 - \$2

PRESIDENT'S CLUB (\$5,000	- \$24,999)
Dr. & Mrs. Russell D. Albert	Bosom Buddies
Alcon	Mr. & Mrs. John W. Bottorff
Alongi Santas Moss Insurance Agency, Inc.	Dr. Robert Braco
Amicas	Mr. & Mrs. Wesley A. Brill Mr. Mike Bua
Dr. & Mrs. John Babb	CareFusion, Inc.
Baker Tilly Virchow Krause, LLP	Mr. Leon Carpenter
Mr. & Mrs. Rick Barder	CED/Lappin Electric
Dr. Richard N. Barney	Ceroni Piping Co.
Mr. & Mrs. Robert Beagley	Dr. & Mrs. Steven S. Choung
Mr. William Behling  Dr. Susan F. Behrens &	Mr. Casey C. Christofferson
Mr. David M. Look	Mr. & Mrs. John Clint
Beloit Box Board Co., Inc.	Core Creative, Inc.
Beloit Clinic, S.C.	Corporate Contractors
Beloit Daily News	Mr. & Mrs. David Cullen
Beloit Floral	Mr. & Mrs. Erik Dahlberg
Beloit Health System Employees	Mrs. Audrey Danocup
Beloit Health System Engineering Department	Mr. Daniel A. DeLong  Dr. Kevin Derus
Beloit Health System Nurses	Dr. Steven E. Diebold
Beloit Noon Lions Club	The Estate of
Mr. John T. Bennett	Ethyl Donaldson  Dr. & Mrs.
Mr. & Mrs. John Bennett	Michael Donnelly
Dr. & Mrs. Paul Bennett	Mr. Jason Dotson
Dr. & Mrs. Larry Bergen	Dr. Gerald Druckrey
Mr. & Mrs. Gerald J. Berres	Mr. & Mrs. B. P. Eldred
Besly Cutting Tools	Mr. & Mrs. Steven M. Eldred
Blue Cross Blue Shield	Dr. & Mrs. Bradford Eneix
United of WI	Dr. & Mrs. Steven J. Fass
BMO Private Bank	Finley Buick GMC
	Mr. & Mrs. Tom Finley
Mr. & Mrs.	First Federal Savings Rank

William A. Bolgrien

24,999)	
osom Buddies	Mr. & Mrs. Thomas Fi
r. & Mrs. John W. Bottorff	Mr. & Mrs. James B. Fi
r. Robert Braco	Dr. Jane E. Fossum
lr. & Mrs. Wesley A. Brill	Frank Beer Distributo
r. Mike Bua	Dr. & Mrs. Jordon Fra
areFusion, Inc.	Mr. & Mrs. John Franz
r. Leon Carpenter	Dr. & Mrs. Leland J. Fr
ED/Lappin Electric	Genevieve Tauschek
eroni Piping Co.	Dr. & Mrs. Keith Gibso
r. & Mrs.	Mr. Thomas Gilbank
Steven S. Choung	Dr. & Mrs. Kenneth I.
lr. Casey C. Christofferson	Mrs. Virginia Gorychk
lr. & Mrs. John Clint	Mr. & Mrs.
ore Creative, Inc.	William E. Groeper
orporate Contractors	Ms. Cynthia L. Groves
lr. & Mrs. David Cullen	Grumman/Butkus Associates
lr. & Mrs. Erik Dahlberg	Guenther Electric, Inc
lrs. Audrey Danocup	Mr. & Mrs.
lr. Daniel A. DeLong	Steven Gustafson
r. Kevin Derus	Dr. Tamara Hagen
r. Steven E. Diebold	Mr. & Mrs. James Haio
ne Estate of	Halverson Carpet Cer
Ethyl Donaldson	Mr. & Mrs. Charles V. Harker
r. & Mrs. Michael Donnelly	Mr. & Mrs. Robert C.
r. Jason Dotson	Harris
r. Gerald Druckrey	Hart Road Pathology
r. & Mrs. B. P. Eldred	Mr. & Mrs. Ward Hasel
r. & Mrs. Steven M. Eldred	Dr. & Mrs. William M. Hebble

Mr. & Mrs. Thomas Fischer	Ideal Concrete Products, Inc.
Mr. & Mrs. James B. Fisher	Mr. & Mrs. Phillip Ireland
Dr. Jane E. Fossum Frank Beer Distributors	Mr. & Mrs. David D. Jacobsen
Dr. & Mrs. Jordon Frank	Dr. & Mrs. Miguel A. Jimenez
Mr. & Mrs. John Franz Dr. & Mrs. Leland J. From Genevieve Tauschek Trust Dr. & Mrs. Keith Gibson Mr. Thomas Gilbank Dr. & Mrs. Kenneth I. Gold Mrs. Virginia Gorychka Mr. & Mrs. William E. Groeper Ms. Cynthia L. Groves Grumman/Butkus	Mr. & Mrs. Jeffrey J. Johnson Mrs. Sandy L. Johnson Dr. G. Thomas Jones JP Morgan Chase Bank, N.A. Mr. & Mrs. Kenneth F. Kaplan Dr. & Mrs. James L. Keller Mr. & Mrs. Roger A. Kemman Mr. & Mrs. Roger T. Kemman
Associates Guenther Electric, Inc. Mr. & Mrs. Steven Gustafson	Mr. & Mrs. Peter King-Schreiber Mr. Gordon Kingsley Dr. & Mrs. Kenneth L. Klein
Dr. Tamara Hagen Mr. & Mrs. James Haight Halverson Carpet Center	Dr. Kathleen Klespis-Wick & Mr. Paul Klespis-Wick Mr. & Mrs. Dwight L. Kruse Mr. & Mrs. Leroy M. Kubsh
Mr. & Mrs. Charles V. Harker Mr. & Mrs. Robert C. Harris	Dr. & Mrs. Thomas J. Lang Dr. Joel Lans
Hart Road Pathology, S.C. Mr. & Mrs. Ward Haselhorst Dr. & Mrs. William M. Hebble	Mr. Samuel Lans William Lans Sons Co. Mr. & Mrs. Philip Larson Estate of Robert T. Lewis
Hendricks Commercial Properties, LLC Henneman Engineering, Inc.	Dr. & Mrs. James P. Long Dr. & Mrs. Jong Man Lee Dr. & Mrs.

Timothy A. Manning

Mr. Clifton Manuel

Engineering, Inc.

Mr. & Mrs. Don Huebschen

Dr. Roger E. Huizenga

First Federal Savings Bank

Mr. John Mauermann
Mrs. Marguerite Mauermann
Mr. John Mayer
Mr. & Mrs. Thomas J. McCawley
Mechanical Contractors, Inc.
Mr. & Mrs. Craig Mellem
Mercer, Inc.
Merge Healthcare Inc.
Meridian
Mr. & Mrs. Robert Metzger
Michael Best & Friedrich LLP
Mid-States Concrete Industries, Inc.
Or. & Mrs. James R. Miller
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